



February 21, 2012

RE: Recommendation of DSW Homes for Construction Services

To Whom It May Concern:

This is a letter of recommendation for DSW Homes and the owners Kirk Doss, Jim Schumer, Scott Walter, and Steve Mataro in their pursuit of CDBG Reconstruction & Rehabilitation Contractor Services for CDBG Disaster Recovery Programs.

As a grant administrator, ACS State & Local Inc, (ACS) has worked with DSW Homes since their selection as a construction contractor for the Texas Housing Assistance Program (THAP) and this relationship has continued into the Galveston County Housing Assistance Program (GCHAP). The THAP Program was a CDBG Disaster Recovery Program designed to rebuild/repair homes for those victims of Hurricane Rita and GCHAP is a CDBG Disaster Recovery Program established to rebuild/repair homes for those impacted by Hurricane Ike. DSW Homes has been and continues to be a key contributor to the success of these two programs by completing 409 housing projects of the 2529 completed projects in THAP and completing to date 87 projects of the 515 housing projects currently completed for GCHAP.

A goal of the ACS disaster recovery programs has been to develop a program team that demonstrates empathy and efficiency. This has evolved into a culture where the team understands the applicants and is consistently seeking process improvements to expedite the recovery process. In our experience with DSW Homes, we see an organization with a culture of compassion and a company that demonstrates the ability to retool their team in conjunction with the program's continuous improvement efforts.

Finally, ACS is on the verge of closing out our second disaster recovery program in Texas and DSW Homes has been a valued partner in both ventures. At this time, DSW Homes has proven to be a reliable contractor, and are in good standing with the program. We are optimistic about this partnership and expect continued success. Please contact me at (409) 350-5954 or brad.hubbard@acs-inc.com with any questions.

Sincerely,

Brad Hubbard
Program Manager- GCHAP
State and Local Solutions
ACS Inc, a Xerox Company